

The Economic Costs of Cyber Risk

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Introduction: Cyber Risk as a Widespread Threat



- ▶ From narrow IT concern to widespread threat
- ▶ Direct losses + wider indirect spillovers
- ▶ Particularly at risk: digital/data-intensive businesses
 - ▶ finance/insurance, education, health, infrastructure
 - ▶ concerns from CBs, regulators

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 - ▶ *empirical*: focus on impacts of “exogenous” attacks on firms
 - ▶ *theory*: nascent, study incentives of firms/attackers *taking other's behavior as given*

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 - ▶ *theory*: nascent, study incentives of firms/attackers *taking other’s behavior as given*
- ▶ *Missing*: **strategic considerations** in **general equilibrium**
 - ▶ firms invest in **security**, affecting incentives of **attackers** to target them
 - ▶ Matters for evaluation of cyber risk mitigation policies! Else Lucas Critique.

▶ Lit Rev

This Project

- ▶ **What we do:** **provide a framework formalising this idea**
 - ▶ model with (i) firm dynamics and (ii) **search/matching framework** for cyber attacks
 - ▶ **attackers** target firms of different sizes in search of bounty, which rises with firm size

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 - ▶ reduced form modeling of spillovers from cyber risk: TFP falls with share of firms under attack
 - ▶ equilibrium: *fixed point* between attack intensities and cybersecurity investments

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1. Counterfactuals: Compare *more intense* vs *more frequent* attacks

- Latter significantly worse for aggregate outcomes: role of GE effects!

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1. Counterfactuals: Compare *more intense* vs *more frequent* attacks

- Latter significantly worse for aggregate outcomes: role of GE effects!

2. Policy: evaluate subsidies for cybersecurity investments vs ex-post bailouts

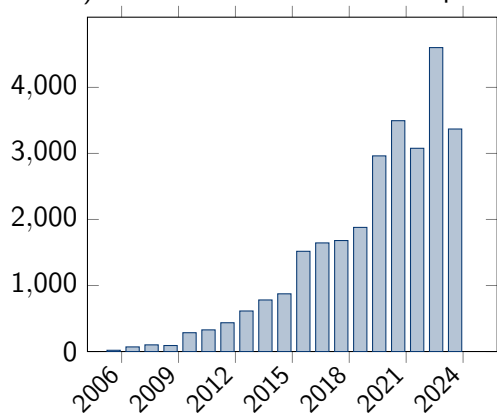
- Big picture: (generally) subsidise investment, don't bailout firms once attacked
- Standard intuition: subsidies fix externalities, bailouts generate moral hazard

Cyber Risk: What you need to know

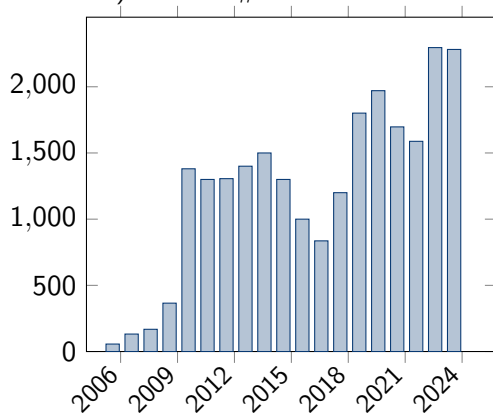
1. Cyber risk has risen dramatically over the last 20 years
2. Incidence has risen sharply for medium-sized firms
3. Cybersecurity investments scale sharply with firm size
4. Cyberattacks are motivated by financial gain

1. Cyber risk has risen dramatically over the last 20 years

A) Number of data breaches reported



B) Median # Breached Records



Source: Privacy Rights Clearinghouse, US-based pvt organisations.

Takeaway: increases both in number (left) and severity of attacks (right).

► data details

► CISSM data

► all countries

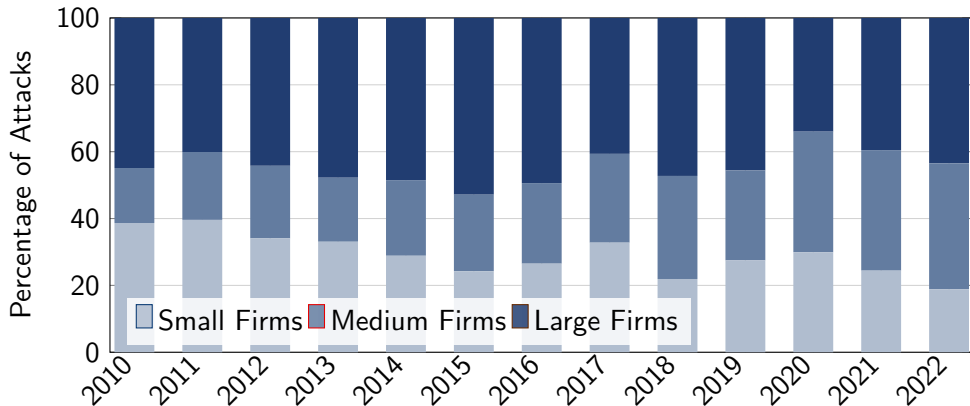
► by org type

► by attack type

2. Incidence has risen sharply for medium-sized firms

[▶ data details](#)[▶ dbc attack sizes](#)

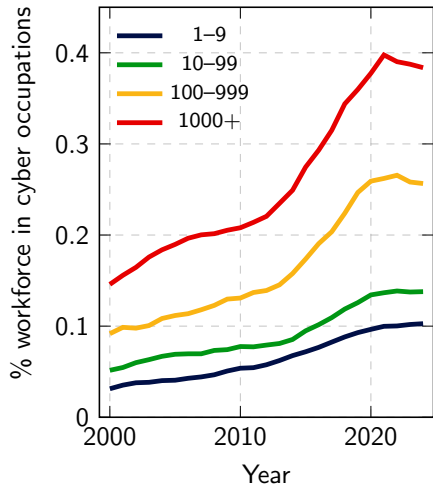
Distribution of Attacks by Firm Size Category Over Time



Source: VERIS database maintained by Verizon's RISK Team

Takeaway: incidence of attacks risen sharply for medium-sized firms (16→36%)

3. Cybersecurity investments scale rapidly with firm size

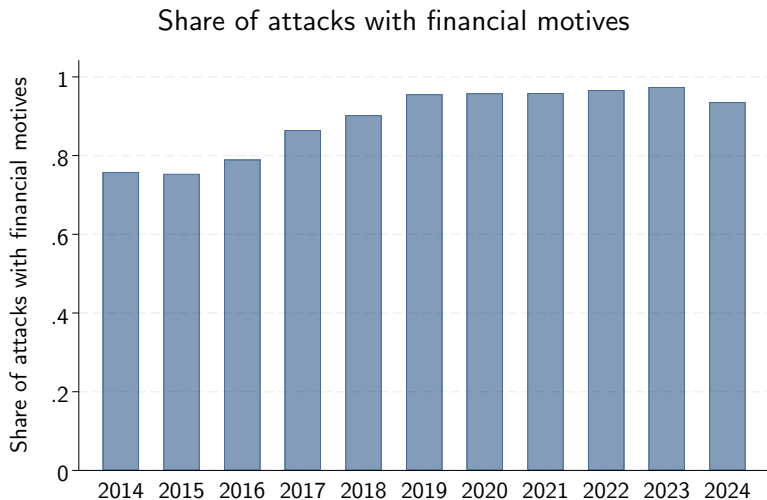


Variable	Share of cybersecurity-related employment		
log(EmpSize)	0.0128*** (0.0002)	0.0092*** (0.0002)	0.0167*** (0.0004)
Year FE	No	Yes	Yes
Industry FE	No	Yes	No
Firm FE	No	No	Yes

Table: Estimates of the semi-elasticity of the share of cybersecurity-related employees to firm size. All regressions are based on the set of firms in Revelio Labs data (Oct '24 vintage) reporting ≥ 1 US employee with valid industry code & firm ID. Firm size = # employees of firm recorded in Revelio Labs data.

[▶ data details](#)[▶ detailed size category](#)[▶ finance & insurance](#)

4. Cyberattacks Are Largely Motivated by Financial Gain



Source: Center for International and Security Studies at Maryland, US-based pvt business orgs.

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An Equilibrium Model of Cyber Risk

Model Overview: Environment

- ▶ Discrete time, $t = 0, 1, 2, \dots$. One final good (numeraire), one factor (labour), 2 agents:
 - ▶ **Households**: supply a unit of labour inelastically to firms, consume output net of all costs.
 - ▶ **Firms**: heterogeneous in productivity φ , produce output using labour st fixed costs, entry/exit.

Model Overview: Environment

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- ▶ **Attackers**: pay a fixed cost per attack they undertake; attacks are *directed*
 - ▶ choose which firm types φ to direct attacks against, match to a firm of that type frictionally

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 - ▶ if matched, choose investment in attacking that firm (**attack intensity** $a \geq 0$) *given cyber invt!*
- ▶ Attacks **succeed** with probability $\Lambda(a, x)$: increases in a , decreases in x ▶ func form
 - ▶ successful attacks transfer resources from firms to attackers, can cause exits
 - ▶ aggregate spillovers: reduced form, agg TFP depends on the share of firms under attack

Firms: Timing of Events

[▶ flowchart](#)[▶ entry/exit](#)

- ▶ Start of period: firms observe productivity φ and predetermined cyber investment x

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- ▶ Cyberattacks occur. Modeled as a search/matching problem with firms and attackers
 - ▶ Let $L(\varphi)$ and $X(\varphi)$ be measures of firms of type φ and attackers targeting them
 - ▶ By analogy to search models: define *cyber tightness* $\theta(\varphi) \equiv L(\varphi)/X(\varphi)$
 - ▶ Assume a CRS matching function $\mathcal{M}(L, X) \implies$ contact rate $q(\varphi) = \mathcal{M}/L(\varphi) = q(\theta(\varphi))$

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 - ▶ given attack status, choose exit/stay, labour n , and (if safe) cyber investment x for next period

Safe Firms

$$V^s(\varphi) = \max \left\{ \underbrace{0}_{\text{Exit}}, \max_{n, x \geq 0} \underbrace{\varphi n^\alpha - wn - f}_{\text{Flow Profits}} - \underbrace{wx}_{\text{Cyber Investment}} + \beta \mathbb{E}_{\varphi' | \varphi} \left[\underbrace{q(\varphi') V^m(\varphi', x)}_{\text{meets an attacker}} + \underbrace{(1 - q(\varphi')) V^s(\varphi')}_{\text{no meetings with attackers}} \right] \right\}$$

- ▶ **Safe Firms** choose labour n and cyber investments $x \geq 0$
 - ▶ Choice of n is still static; we'll denote this $n_s^*(\varphi)$. Corresponding output, profits $y_s^*(\varphi), \pi_s^*(\varphi)$
- ▶ $q(\varphi')$ is the probability that a firm of productivity φ' meets an attacker
- ▶ $V^m(\varphi', x)$ is the value of being matched to an attacker in the next period
- ▶ Let $x^*(\varphi)$ be the firm's policy function for cyber investment

Attacked Firms

$$V^a(\varphi) = \max \left\{ \underbrace{0}_{\text{Exit}}, \max_{n \geq 0} \underbrace{(1 - \ell)\varphi n^\alpha - wn - f}_{\text{Flow Profits}} + \beta \underbrace{\mathbb{E}_{\varphi'|\varphi} [V^s(\varphi')]}_{\text{Return to Safe Status}} \right\}$$

- ▶ Attacked firm faces a one-period reduction in productivity by a factor of $\ell \in (0, 1)$
 - ▶ Choice of n is static; we'll denote this $n_a^*(\varphi)$. Corresponding output, profits $y_a^*(\varphi), \pi_a^*(\varphi)$
- ▶ Return to safe status after one period

The value of meeting an attacker

$$V^m(\varphi, x) = \underbrace{\Lambda(a^*(x, \varphi), x) \cdot V^a(\varphi)}_{\text{Successful Attack}} + \underbrace{(1 - \Lambda(a^*(x, \varphi), x)) \cdot V^s(\varphi)}_{\text{Unsuccessful Attack}}$$

- ▶ When an attacker and firm meet, the attack **succeeds** with probability $\Lambda(a^*(x, \varphi), x)$
- ▶ This probability depends both on
 - ▶ cybersecurity investment x chosen by a firm of type φ
 - ▶ attack intensity $a^*(x, \varphi)$ chosen by attacker when targeting a firm with security investment x
- ▶ x predetermined: firms choose it *taking attack intensity schedule $a^*(x, \varphi)$ into account!*
- ▶ Behave like a Stackelberg leader

Gordon-Loeb '02, Ebel-Mitra '24

The economics of cybersecurity investment

$$\underbrace{w}_{\substack{\text{marginal cost} \\ \text{of} \\ \text{cyber investments}}} = \beta \mathbb{E}_{\varphi' | \varphi} \left[\underbrace{q(\varphi')}_{\substack{\text{contact rate} \\ \text{with attackers}}} \times \underbrace{\left(- \frac{d\Lambda(a^*(x, \varphi), x)}{dx} \right)}_{\substack{\text{"Total" sensitivity} \\ \text{of } \Lambda \text{ to } x}} \times \underbrace{\{V^s(\varphi') - V^a(\varphi')\}}_{\substack{\text{extent of loss} \\ \text{from a} \\ \text{successful attack}}} \right]$$

Attackers

- ▶ Each period, a large number of attackers start out as *unmatched*.
 - ▶ unmatched attackers can spend κ units of goods to gain *attack capacity* $A > 0$
 - ▶ Choose which firm types φ to target, meeting such a firm with probability $\lambda(\varphi)$
 - ▶ Upon meeting, choose *attack intensity* $a \in [0, A]$ to max prob of a successful attack net of costs
 - ▶ Attackers know the investment schedule $x^*(\varphi)$ when choosing attack intensity

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- ▶ Attackers know the investment schedule $x^*(\varphi)$ when choosing attack intensity
- ▶ Free entry into attacking implies that for all firm types φ ,

$$\kappa \geq \lambda(\varphi) \cdot \left[\max_{a \in [0, A]} \left\{ -a + \underbrace{\Lambda(a, x) \cdot \zeta(\varphi) \cdot \ell \varphi n^\alpha}_{\text{Successful Attack}} + \underbrace{(1 - \Lambda(a, x)) \cdot 0}_{\text{Unsuccessful Attack}} \right\} \right]$$

- ▶ $\zeta(\varphi)$: indicator for whether a firm of type φ chooses to stay upon being attacked
- ▶ $\ell \varphi n^\alpha$ is the flow payoff to a successful attack: a share ℓ of firm revenues

Equilibrium ▶ details

A **stationary equilibrium** of the model is a collection of

- ▶ a wage w
- ▶ firm policies $\{n_s(\varphi), y_s(\varphi), \pi_s(\varphi), x^*(\varphi), n_a(\varphi), y_a(\varphi), \pi_a(\varphi)\}_\varphi$
- ▶ attack policies $a^*(\varphi)$
- ▶ market tightnesses, matching rates, attack success rates $\{\theta(\varphi), q(\varphi), \lambda(\varphi), \Lambda(\varphi)\}_\varphi$
- ▶ a mass of entrants $M(\varphi)$, total mass $L(\varphi)$ of firms of type φ and mass $S(\varphi)$ of safe firms
- ▶ firm value functions $\{V^s(\varphi), V^a(\varphi)\}_\varphi$

such that

- ▶ $a^*(x), x^*(\varphi)$ are best responses in the Stackelberg game b/n firms, attackers
- ▶ All markets clear, stationary distbns of firms consistent with policies and transition laws

Taking Stock

- ▶ We've built a dynamic GE model of cyber risk with firm heterogeneity φ
 - ▶ directed attacks with **attack intensity** a & **cybersecurity investments** x
- ▶ In equilibrium, **attack intensities** and **cyber investments** satisfy a fixed point
 - ▶ attackers choose **attack intensities** knowing the **cyber investments** of firms
 - ▶ firms φ know the prob of an attack $q(\varphi)$ and the intensity $a^*(x, \varphi)$ of attacks they'll face
 - ▶ as Stackelberg leaders, choose cyber invt x knowing attackers will take them into account

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 - ▶ as Stackelberg leaders, choose cyber invt x knowing attackers will take them into account
- ▶ Two extensions we add to the model before we can quantify it:
 - ▶ exogenous exit shocks, effectively reducing firm patience
 - ▶ reduced form TFP spillovers: agg productivity given by $Z = [\int S(\varphi) d\varphi / \int L(\varphi) d\varphi]^\epsilon$

- ▶ Two-step calibration: “Firm Dynamics block” & Cyber block
 - ▶ Firm block: productivity process, entry and fixed operating costs, entrant TFP distbn
 - ▶ Cyber block: matching & attack success prob, attack capacity, direct + spillover losses
- ▶ Main target moments:
 - ▶ firm size distbn, entrant sizes, exit rates
 - ▶ average cyber employment share by firm size
 - ▶ aggregate losses from cyber risk as share of GDP
 - ▶ total share of firms under attack
 - ▶ amplification of direct losses via spillovers

The costs of cyber attacks

- ▶ We compare the “Cyber” equilibrium ($\ell > 0$) to the “No-Cyber” equilibrium ($\ell = 0$)

	Productivity (Z)	Entry Mass (M)	Output (Y)	Consumption (C)
No-Cyber	1.0000	0.00370	0.4862	0.4593
Cyber	0.9938	0.00357	0.4776	0.4517
Percent change (%)	-0.62	-3.61	-1.76	-1.66

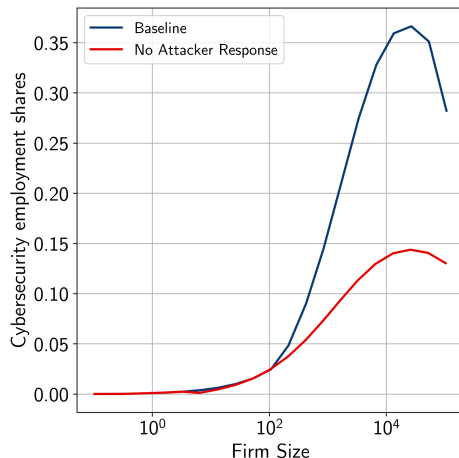
▶ Mechanism

- ▶ Attacks lower aggregate productivity through propagation spillovers
- ▶ Lower productivity and attack risk reduce the value of entry
- ▶ Fewer entrants shift the firm distribution and amplify output losses
- ▶ Consumption falls as output declines and resources move to cyber defense

Counterfactuals

Counterfactuals, Part 1: Does Endogenous Cyber Risk Matter?

- ▶ We study our **baseline** vs an economy where attackers cannot choose a
 - ▶ require $a(\varphi) = \bar{a}$, (**baseline** avg)
 - ▶ x now equally effective across sizes
- ▶ Shr attacked firms similar (**0.6%** vs **0.5%**)
- ▶ But firm investments decline significantly
 - ▶ largest declines for large firms!
- ▶ counterfactual output **0.7%** higher, wages **0.6%**



Takeaway: Modeling endogenous cyber risk can dramatically affect GE consequences

Counterfactuals, Part 2: The Source of Rising Cyber Risk Matters!

- ▶ **Our goal:** show that GE effects emphasized affect the economics of rising cyber risk
 - ▶ We consider two shocks that raise the level of cyber risk in the economy
 - ▶ capture plausible forms of technological change that favour attackers
- ▶ **Our approach:** solve for the model's steady state under alternative parameter values
 1. Higher attack capacity A , allowing attackers to deploy more severe attacks against firms
 2. Higher matching rates $\lambda(\varphi)$, $q(\varphi)$, raising contact rates between attackers and firms
- ▶ Let Y denote aggregate output. We decompose this into

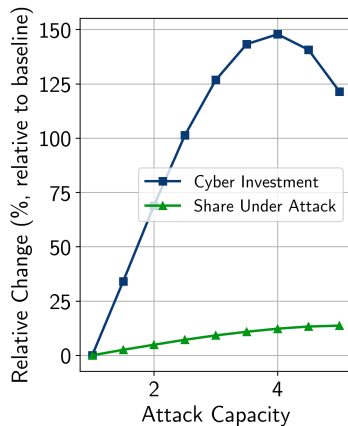
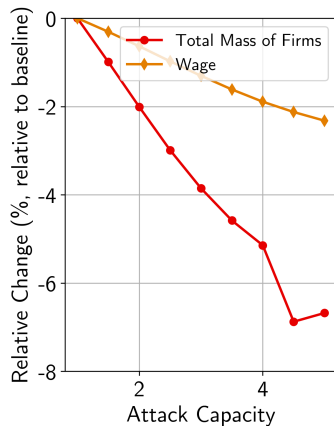
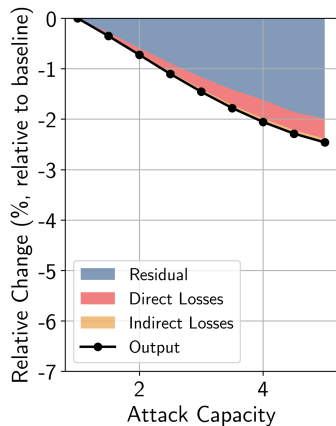
$$\Delta Y = \underbrace{\Delta Y^{direct}}_{\text{Direct Losses}} + \underbrace{\Delta Y^{indirect}}_{\text{Indirect Losses}} + \underbrace{\Delta Y^{Residual}}_{\text{Residual Change}}$$

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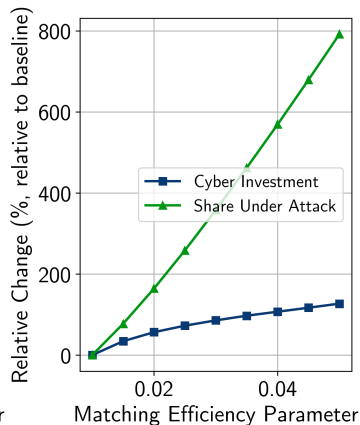
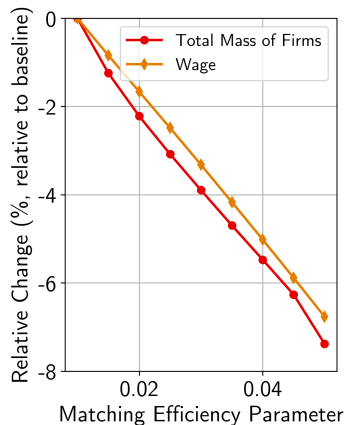
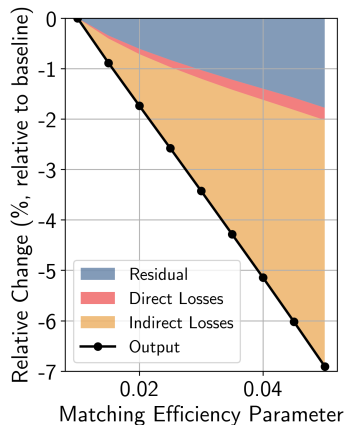
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$$\Delta Y = \underbrace{\Delta \left[\ell Z \int y_a(\varphi) (L(\varphi) - S(\varphi)) d\varphi \right]}_{\text{Direct Losses}} + \underbrace{\Delta \left[w \int x^*(\varphi) S(\varphi) d\varphi + \frac{1-Z}{Z} Y \right]}_{\text{Indirect Losses}} + \underbrace{\Delta Y^{\text{Residual}}}_{\text{Residual Change}}$$

Higher Attack Capacity has modest effects



Higher Matching Rates have drastic consequences



The Source of Rising Cyber Risk Matters!

► attack probs

► output conc

- Higher Attack Capacity has relatively small effects on aggregate output
- Higher Matching Rates have large effects on aggregate output

The Source of Rising Cyber Risk Matters!

► attack probs

► output conc

- ▶ Higher Attack Capacity has relatively small effects on aggregate output
 - ▶ Higher attack capacity leads to a higher probability of success, *conditional on matching*
 - ▶ Leads to weaker entry incentives and higher cyber investments among incumbents
- ▶ Higher Matching Rates have large effects on aggregate output

The Source of Rising Cyber Risk Matters!

► attack probs

► output conc

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 - ▶ Lead to a rising attack probability across all firms, including smaller ones
 - ▶ Smaller firms are less willing to invest in security, and more likely to just exit
 - ▶ Leads to fall in measure of firms, much sharper rise in share of attacked firms
 - ▶ Large indirect losses driven by the spillover effect reducing aggregate TFP

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 - ▶ Higher attack capacity leads to a higher probability of success, *conditional on matching*
 - ▶ Leads to weaker entry incentives and higher cyber investments among incumbents
 - ▶ These higher investments mean that overall, the share of attacked firms rises, but modestly
 - ▶ Redistributes output away from largest firms: likelihood of successful attack rises the most
- ▶ Higher Matching Rates have large effects on aggregate output
 - ▶ Lead to a rising attack probability across all firms, including smaller ones
 - ▶ Smaller firms are less willing to invest in security, and more likely to just exit
 - ▶ Leads to fall in measure of firms, much sharper rise in share of attacked firms
 - ▶ Large indirect losses driven by the spillover effect reducing aggregate TFP
 - ▶ Redistributes output toward large firms, who can better withstand attacks

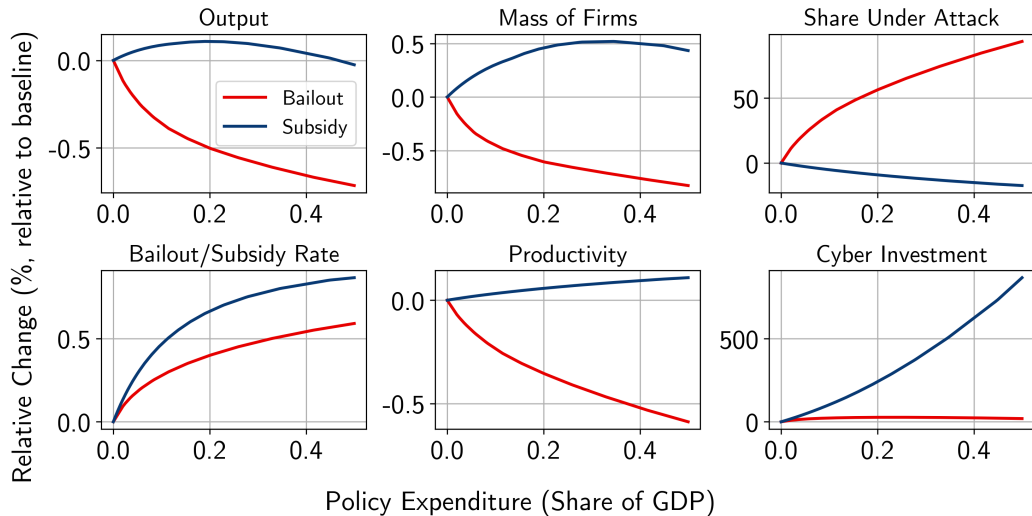
Policy Exercises

How should we respond to rising cyber risk?

- ▶ We evaluate two policy responses to rising cyber risk:
 - ▶ Bailouts for affected firms [▶ details](#)
 - ▶ government finances a constant fraction ι of direct losses for attacked firms
 - ▶ effectively reduces proportional loss from attack from $1 - \ell$ to $1 - \ell(1 - \iota)$
 - ▶ Subsidies for cybersecurity investment [▶ details](#)
 - ▶ government pays for a share τ of firms' cyber investments
 - ▶ effectively reduces cost of cyber investment from wx to $(1 - \tau)wx$
- ▶ Financed by proportional revenue taxes on all firms; impose budget neutrality

Subsidies are More Effective than Bailouts!

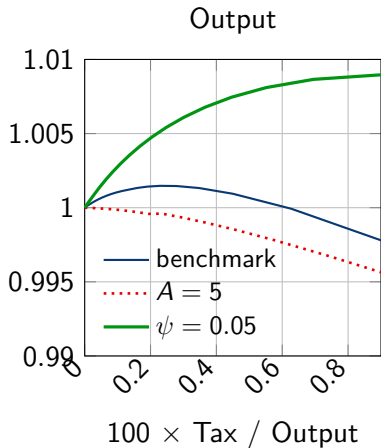
► state-contingency



Why do Subsidies Outperform Bailouts?

- ▶ Subsidies directly incentivise cyber investments, reducing ex-post likelihood of attacks
 - ▶ reduces the expected profitability of attacking, leading to fewer attackers in the first place
 - ▶ firm entry becomes more attractive $\implies$ more firms; lower attacked share $\implies$ lower spillovers
 - ▶ due to effects of spillovers, output initially increases relative to benchmark!
 - ▶ eventually (at subsidy rate $\approx 65\% \equiv \text{tax/GDP of } \approx 20\%$), distortionary taxation dominates
- ▶ Bailouts, by contrast, generate moral hazard - *especially for the largest firms*
 - ▶ small firms don't benefit from bailouts but are hurt by taxes, leading to exit and lower entry
 - ▶ large firms benefit from bailouts, reducing cyber investments and raising risk exposures
 - ▶ massive increase in share of firms under attack leads to large spillover-driven losses

Warning: Policy is State-Dependent!



- ▶ Higher **contact rates**:
Subsidies even more important.
- ▶ Higher **attack capacity**:
Subsidies drag output down.
- ▶ As A increases,
subsidy becomes net transfer to larger firms
 - ▶ becomes fiscally onerous, discourages entry

Takeaway: Best policy is **state dependent** (changes with nature of cyber risk).

Conclusion

- ▶ Develop a (i) **GE** model of cyber attacks with (ii) **strategic interactions**
- ▶ Quantify the drag cyber risk has on the economy (-1.8% of GDP)
- ▶ Evaluate two policy responses to rising cyber risk:
 - ▶ **subsidies** for cybersecurity investment (to policymakers: **do this** ... sometimes)
 - ▶ **bailouts** for affected firms (to policymakers : **don't do this**)
 - ▶ policy is **state-dependent**

Appendix Slides

1. **Cyber risk and its economic consequences:** Kopp et al ('17), Kamiya et al ('18, '21), Duffie-Younger ('19), Jamilov-Rey ('21), Eisenbach et al ('22), Koo et al ('22), Crosignani et al ('23), Florakis et al ('23), Cobos-Cakir ('24), Murciano-Goroff et al. ('25)
 - ▶ Micro evidence on costs to affected firms, little on spillovers and aggregate consequences
 2. **Theoretical frameworks exploring cyber risk:** Anderson ('01), Gordon-Loeb ('02), Moore-Clayton-Anderson ('09), Anand et al ('22), Ebel-Mitra ('22), Ahnert et al ('24'), Ramirez ('25)
 - ▶ Focus on individual firms' security choices; nascent lit on strategic interactions
- ▶ **This Paper:** Tractable GE model of firm dynamics with endogenous cyber risk
 - ▶ Jointly determined attack incentives and cyber responses
 - ▶ Our findings: cyber risk accounts for about 3.6% lower TFP and 1.8% lower output
 - ▶ Policy: subsidise cyber investment, don't bailout firms once attacked

- ▶ Measurement is severely complicated by two features of environment:
 - ▶ substantial bias in regulatory requirements surrounding cyber risk reporting
 - ▶ particularly salient reputational concerns around disclosure
 - ▶ no common reporting standards until relatively recently, making historical trends hard to track
- ▶ Main source for aggregate trends: the *Data Breach Chronology (DBC)*
 - ▶ compiled by the Privacy Rights Clearinghouse since 2005, a nonprofit research group
 - ▶ underlying source: public disclosures at national/state level in the US
 - ▶ emphasis on data breaches, comprehensive coverage across countries

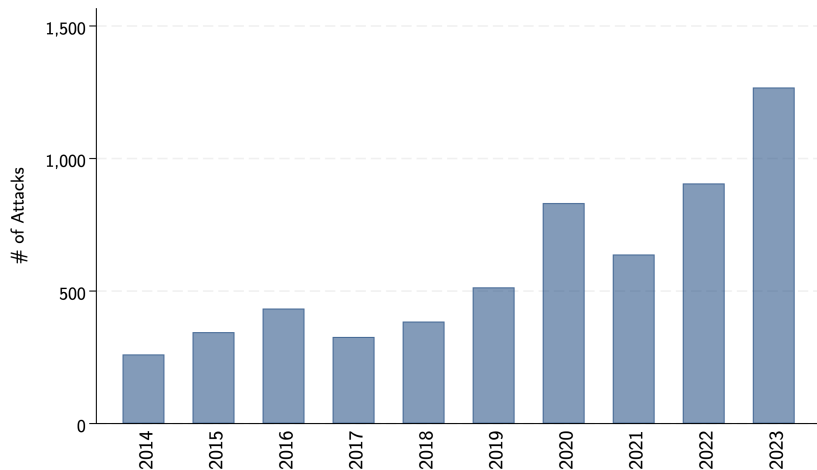


Figure: Number of cyberattacks reported to the Center for International and Security Studies in Maryland, 2014-2023. Data for attacks on US-based private business organisations only.

Including all Countries [▶ back](#)

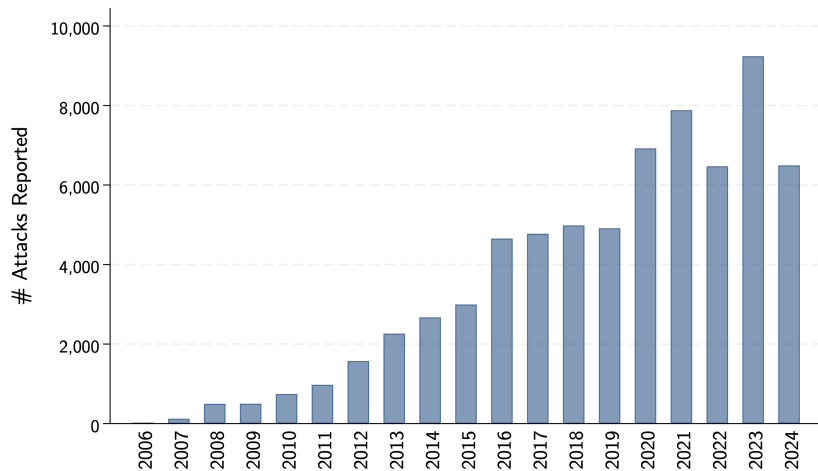


Figure: Number of data breaches reported in DBC dataset. Data for attacks on private business organisations only.

By Organisation Type [▶ back](#)

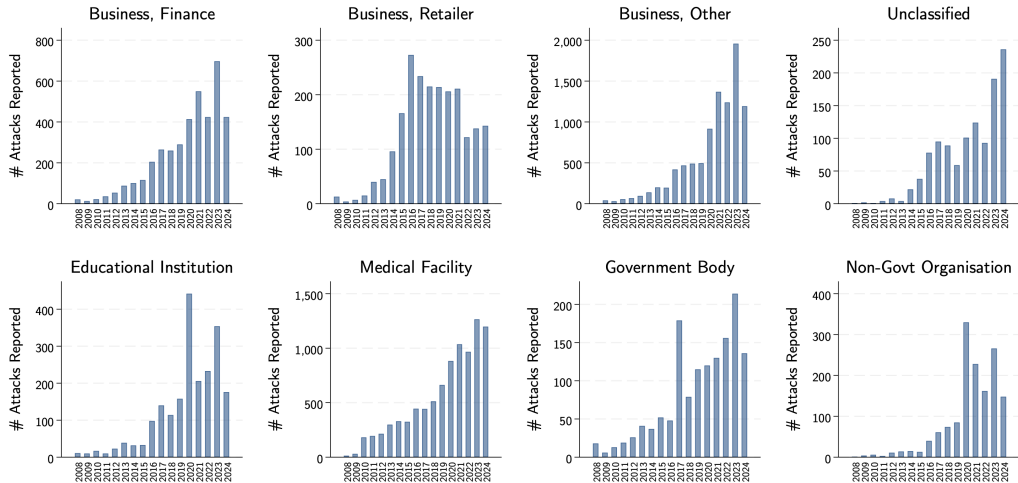


Figure: Number of data breaches reported in DBC dataset, by organization type. Data for attacks on US-based businesses only.

By Kind of Attack [▶ back](#)

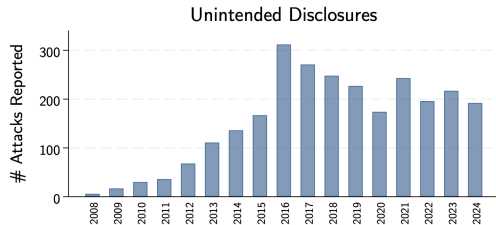
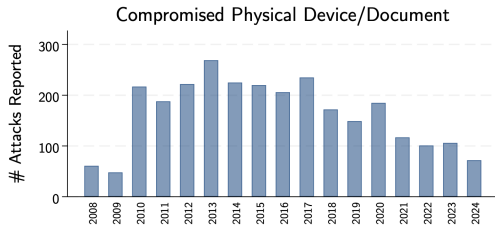
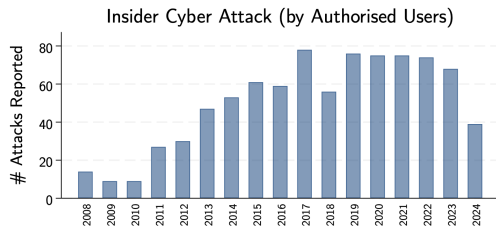
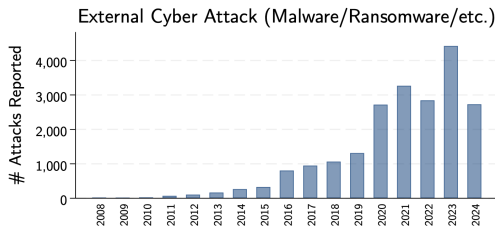


Figure: Number of data breaches reported in DBC dataset, by broad breach type. Data for attacks on US-based businesses only.

2. Incidence Has Risen Sharply for medium-sized firms [▶ back](#)

- ▶ DBC does not contain firm size information, only the identity of the attacked firm
 - ▶ Very limited readily available data on US private firms, including on measures of size
- ▶ We rely on the *Verizon Data Breach Investigations Report (DBIR)*
 - ▶ crowdsourced dataset compiled by Verizon in a harmonised incident reporting format (VERIS)
 - ▶ incident reporting is anonymised and voluntary: tradeoff between coverage and detail

Distribution of Attacks in the DBC by Records Compromised [▶ back](#)

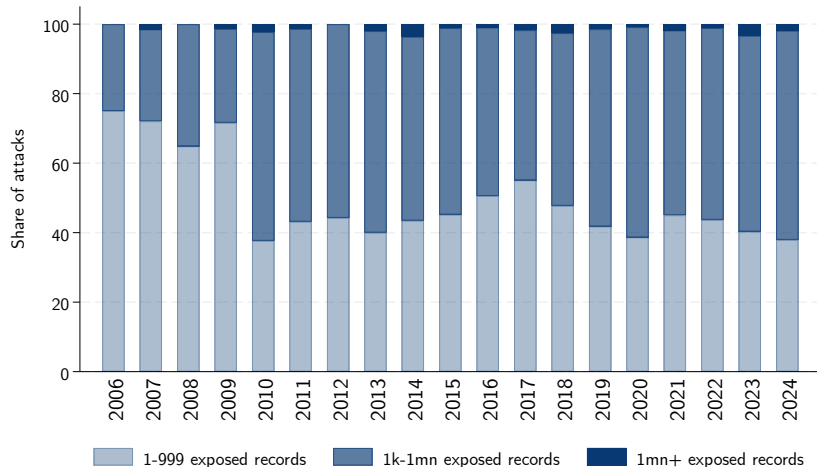


Figure: Number of data breaches reported in DBC dataset, by size category (in terms of records compromised). Data for attacks on US-based private business organisations only.

▶ **Measure:**

Cybersecurity investment proxied by share of cybersecurity employees.

- ▶ Job titles containing “IT/information/cyber/network” with “security,” or
- ▶ “Analyst/architect/engineer” with “security”, or
- ▶ Occupations mapped to O*NET code 15-1212, Information Security Analysts.

▶ **Data:**

Employment histories from Revelio Labs (using LinkedIn), covering 2000–2024.

▶ **Firm-level aggregation:**

Cybersecurity employment shares by firm-year and firm-size bins.

Share of Cybersecurity Workers by Firm Size [▶ back](#)

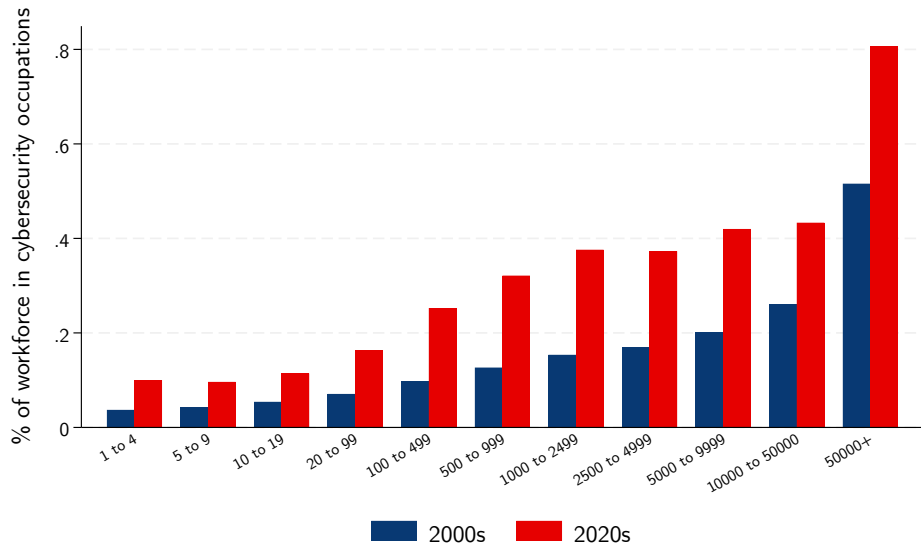
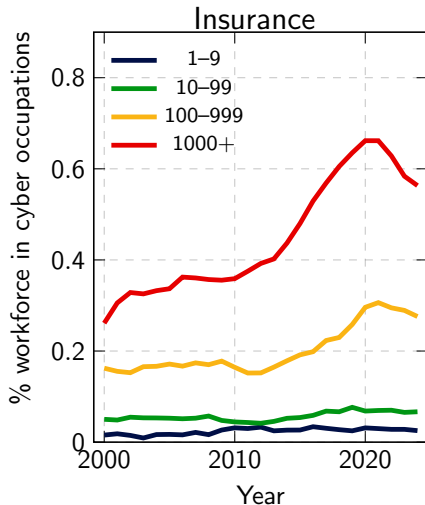
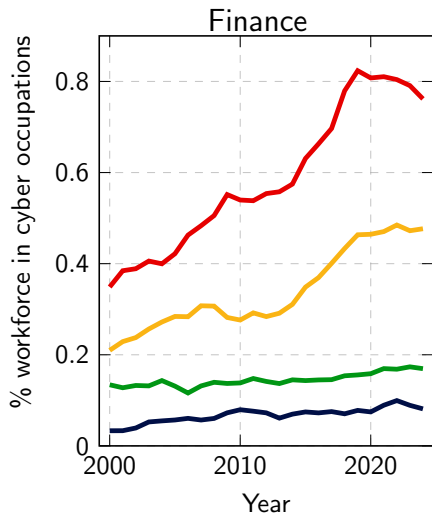
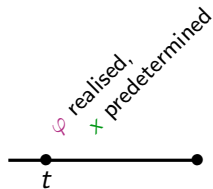


Figure: Share of workers in cybersecurity roles, by firm size category. Revelio Labs data (Oct '24 vintage). Includes only positions in the US.



Timing of Events

▶ back



- ▶ start period with predetermined cyber investment x , observe productivity φ

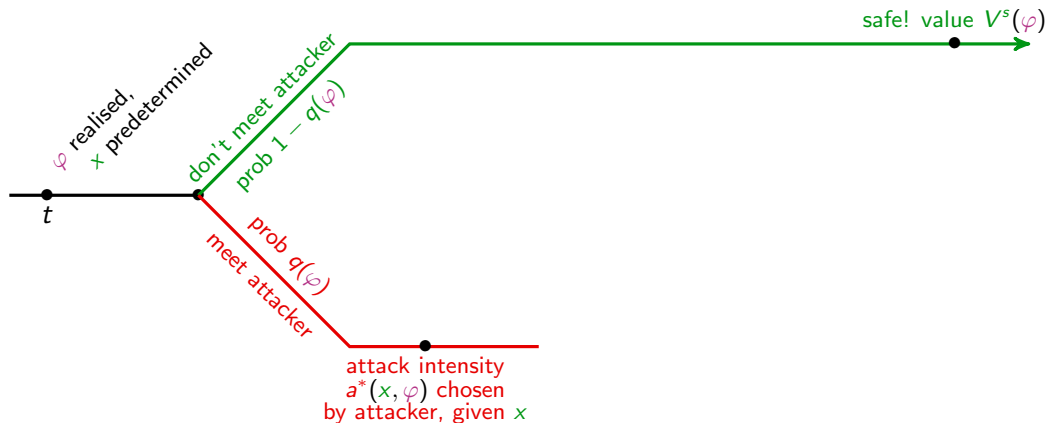
Timing of Events [▶ back](#)



- ▶ with probability $1 - q(\varphi)$, don't match with an attacker $\implies$ **safe**, $V^s(\varphi)$

Timing of Events

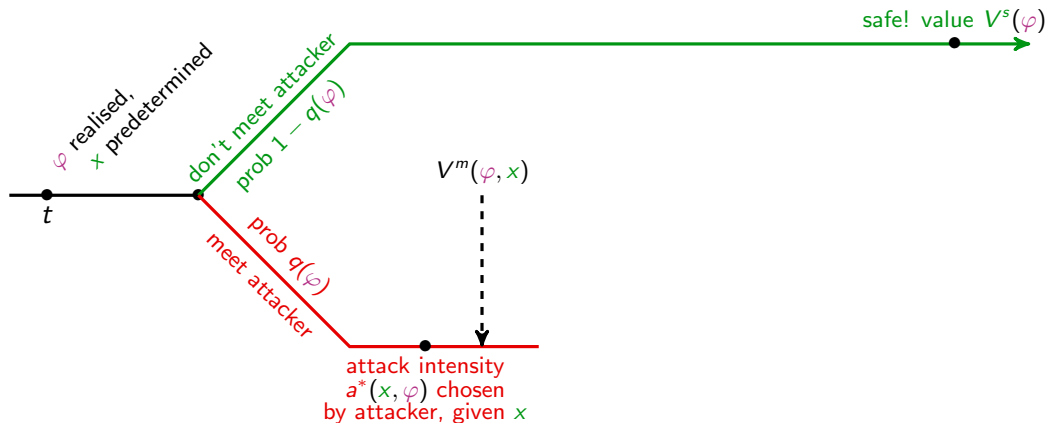
▶ back



- ▶ with probability $q(\varphi)$, match with an attacker who chooses attack intensity $a^*(x, \varphi)$

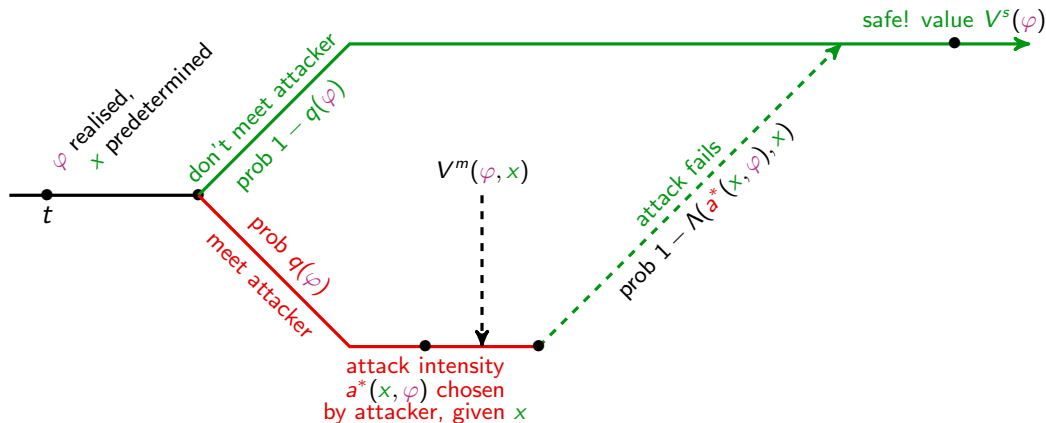
Timing of Events

▶ back



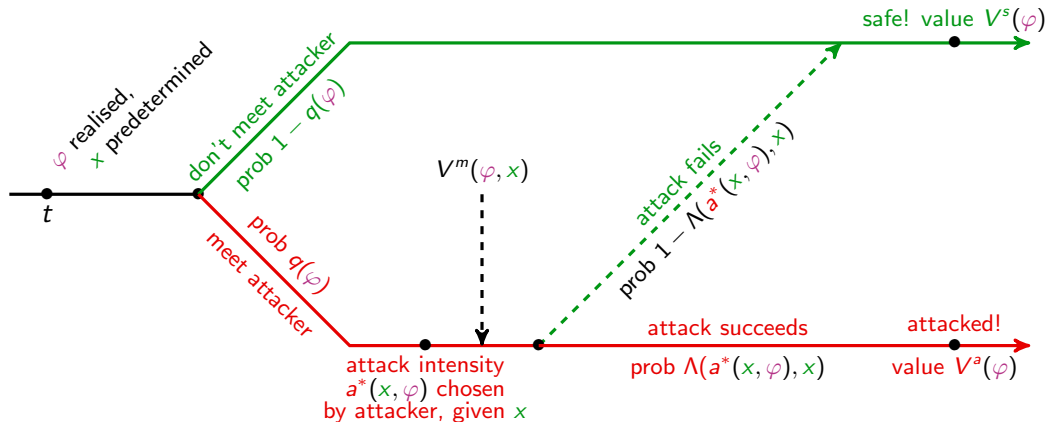
- ▶ value of firm matched to an attacker, taking choice $a^*(x, \varphi)$ into account: $V^m(\varphi, x)$

Timing of Events ▶ back



- ▶ Attack **fails** with prob $1 - \Lambda(a^*(x, \varphi), x)$: return to safe status, value $V^s(\varphi)$

Timing of Events ▶ back



- ▶ Attack **succeeds** with prob $\Lambda(a^*(x, \varphi), x)$: under attack for 1 period, safe tomorrow

How Attacks Work [▶ back](#)

$$\Lambda(\textcolor{red}{a}, \textcolor{green}{x}) = \frac{\exp\left[\frac{\textcolor{red}{a} - C(\textcolor{green}{x})}{\varrho}\right]}{1 + \exp\left[\frac{\textcolor{red}{a} - C(\textcolor{green}{x})}{\varrho}\right]}$$

- ▶ When attacker and firm meet, they each draw a random shock
 $\epsilon_a, \epsilon_f \sim \text{Type I Extreme Value}$
- ▶ We assume that both shocks have mean 0 and common scale parameter ϱ
- ▶ The attack succeeds if $\textcolor{red}{a} + \epsilon_a > C(\textcolor{green}{x}) + \epsilon_f > 0$

Firms: Entry and Exit [▶ back](#)

- ▶ We allow for entry/exit in an extremely standard way:
 - ▶ Each period, a large mass of potential entrants can pay a fixed entry cost f_e to draw $\varphi \sim G(\cdot)$
 - ▶ After drawing φ , decide whether to enter or not
 - ▶ We assume that entering firms always enter as safe firms, produce in period of entry
- ▶ Free entry by firms requires that

$$f_e \geq \int \max \{0, V^s(\varphi)\} dG(\varphi)$$

A **stationary equilibrium** of the model is a collection of

- ▶ a wage w
- ▶ firm policies $\{n_s(\varphi), y_s(\varphi), \pi_s(\varphi), x^*(\varphi), n_a(\varphi), y_a(\varphi), \pi_a(\varphi)\}_\varphi$
- ▶ attack policies $a^*(\varphi)$
- ▶ market tightnesses, matching rates, attack success rates $\{\theta(\varphi), q(\varphi), \lambda(\varphi), \Lambda(\varphi)\}_\varphi$
- ▶ a mass of entrants $M(\varphi)$, total mass $L(\varphi)$ of firms of type φ and mass $S(\varphi)$ of safe firms
- ▶ firm value functions $\{V^s(\varphi), V^a(\varphi)\}_\varphi$

such that

1. Given $x^*(\varphi)$, $\theta(\varphi)$, and firm policies, attack policies solve the attacker's problem

$$a^*(\varphi) \equiv a^*(x, \varphi)|_{x=x^*(\varphi)} = \arg \max_{a \in [0, A]} \left\{ -a + \underbrace{\Lambda(a, x^*(\varphi)) \cdot \zeta(\varphi) \cdot l\varphi n^\alpha}_{\text{Successful Attack}} \right\}$$

1. Given $x^*(\varphi)$, $\theta(\varphi)$, and firm policies, attack policies solve the attacker's problem

$$a^*(\varphi) \equiv a^*(x, \varphi)|_{x=x^*(\varphi)} = \arg \max_{a \in [0, A]} \left\{ -a + \underbrace{\Lambda(a, x^*(\varphi)) \cdot \zeta(\varphi) \cdot \ell \varphi n^\alpha}_{\text{Successful Attack}} \right\}$$

2. Given $a^*(\varphi)$, $\theta(\varphi)$, and w , value functions and firm policies solve the firm's problem

$$w = \beta \mathbb{E}_{\varphi' | \varphi} \left[q(\varphi') \cdot \frac{d\Lambda(a^*(\varphi'), x(\varphi'))}{dx} \cdot [V^s(\varphi') - V^a(\varphi')] \right]$$

and $\{n_s(\varphi), y_s(\varphi), \pi_s(\varphi), n_a(\varphi), y_a(\varphi), \pi_a(\varphi)\}_\varphi$ satisfy static profit max problems.

3. Given attack and security policies, the probability of a successful attack is determined

$$\Lambda(\varphi) \equiv \Lambda(a^*(\varphi), x^*(\varphi)) = \frac{\exp \left[\frac{a^*(\varphi) - C(x^*(\varphi))}{\varrho} \right]}{1 + \exp \left[\frac{a^*(\varphi) - C(x^*(\varphi))}{\varrho} \right]}$$

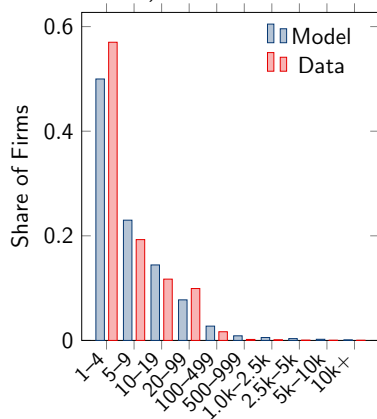
4. Given the value functions, the free entry conditions for firms and attackers hold
5. Given masses of safe firms and attackers, tightnesses and matching rates are consistent
6. Labour markets clear:

$$\int_{\varphi} [S(\varphi) \cdot (n_s^*(\varphi) + x^*(\varphi)) + (L(\varphi) - S(\varphi)) \cdot n_a^*(\varphi)] d\varphi = 1$$

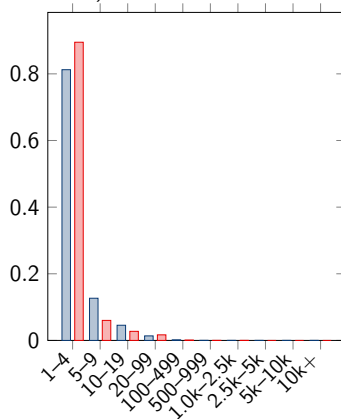
7. The stationary masses of firms $L(\varphi)$, $S(\varphi)$ are consistent with policy fns, transition laws.

Calibration, Step 1: Targeted Distributions [▶ back](#)

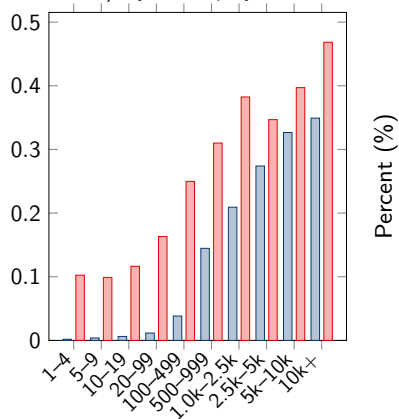
A) Firm distribution



B) Entrants distribution



C) Cyber employment



Calibration, Step 2: Targeted in Moments, Not Distributions [▶ back](#)

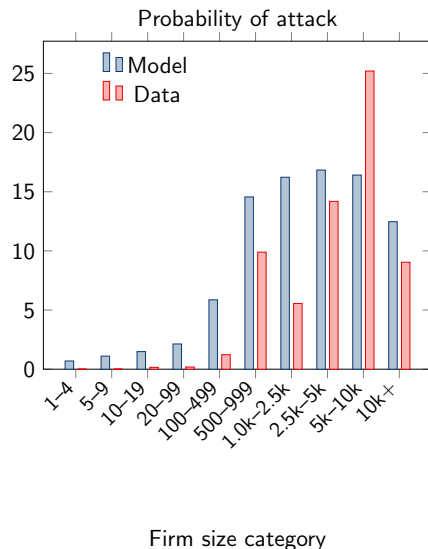
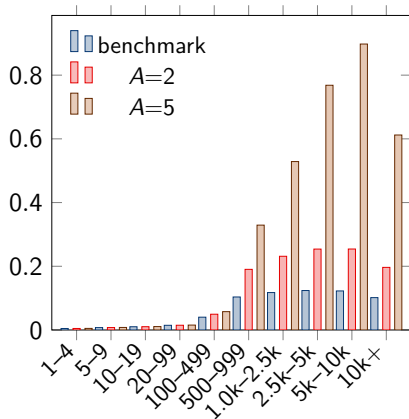


Figure: Distributional moments. Panel A shows the average cybersecurity share of employment by firm size in the data (2024 data) and the model. Panel B displays the annual probability of realised, successful attacks in model and data across the firm size distribution. Source: Business Dynamics 20 / 26

Attack Probabilities, Counterfactuals [▶ back](#)

Attack probability: A counterfactuals



Attack probability: ψ counterfactuals

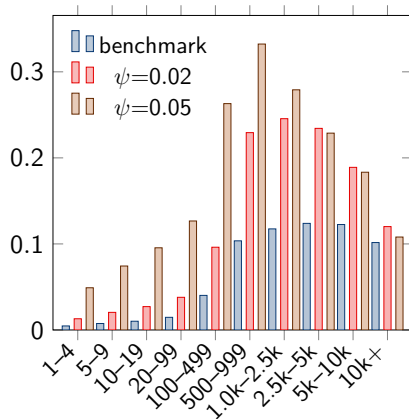
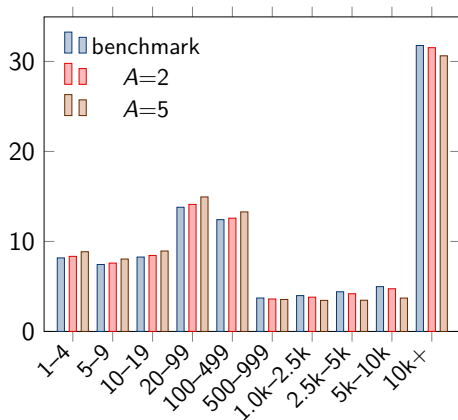


Figure: Attack success probability by firm size under changes in attacker capacity A (left) and matching efficiency ψ (right). Bars show the benchmark and two counterfactual values for each experiment.

Output Concentration, Counterfactuals [▶ back](#)

A) Output share: A counterfactuals



B) Output share: ψ counterfactuals

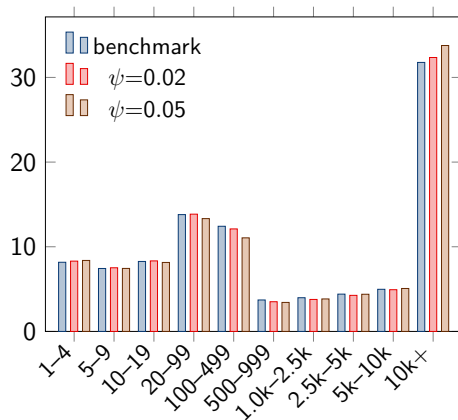


Figure: Output concentration by firm size under changes in attacker capacity A (left) and matching efficiency ψ (right). Bars show the benchmark and two counterfactual values for each experiment.

	Parameter (quarterly frequency)	Value
β	Discount factor	0.96
α	Returns to scale	0.85
ϖ	Pareto distribution scale	0.7
σ	Exit probability (exogenous)	0.00
f	Per-period fixed cost of production	0.183
f_e	Fixed cost of firm entry	3.83
ρ_z	Persistence in productivity	0.925
σ_z	Stdv. of productivity innovations	0.5
ℓ	Firm loss share	0.275
χ	Attacker gain share	0.275
δ	Escape probability	1
η	Elasticity of matching function	0.35
ψ	Scaling matching function	0.01
$K(a)$	Cost of attack function	$\frac{a^{1-0.2}}{1-0.2}$
$C(x)$	Cost of security function	$0.25 \cdot \frac{x^{1-0.825}}{1-0.825}$
κ	Fixed attack cost	0.0002
ϵ_{att}	Romer externality	1.0001

Subsidies for Cybersecurity Investment [▶ back](#)

- ▶ We levy linear taxes T on all firm revenues to provide a subsidy τ for cyber investments
- ▶ Structure of the model is unchanged, except:
 - ▶ All firm revenues are scaled by $(1 - T)$, and all cyber investments are scaled by $(1 - \tau)$
 - ▶ T and τ are linked by a government budget constraint:

$$\underbrace{T \int y_s(\varphi) S(\varphi) d\varphi + T \int y_a(\varphi) [L(\varphi) - S(\varphi)] d\varphi}_{\text{government revenue}} = \underbrace{\tau w \int x^*(\varphi) S(\varphi) d\varphi}_{\text{subsidy outlays}}$$

Bailouts [▶ back](#)

- ▶ We levy linear taxes T on all firm revenues to provide a partial bailout for cyber losses ι
- ▶ Bailouts raise attacked firm revenues,

$$y_a(\varphi) = (1 - \ell) \varphi n_a(\varphi)^\alpha \quad \rightarrow \quad \tilde{y}_a(\varphi) = (1 - (1 - \iota)\ell) \varphi \tilde{n}_a(\varphi)^\alpha$$

- ▶ Structure of the model is unchanged, except taxation + govt budget constraint:

$$\underbrace{T \int y_s(\varphi) S(\varphi) d\varphi + T \int (1 - (1 - \iota)\ell) \varphi n_a(\varphi)^\alpha [L(\varphi) - S(\varphi)] d\varphi}_{\text{government revenue}} \\ = \underbrace{\int \iota \ell \varphi n_a(\varphi)^\alpha [L(\varphi) - S(\varphi)] d\varphi}_{\text{bailout payments}}$$

State-Contingency in policy responses [▶ back](#)

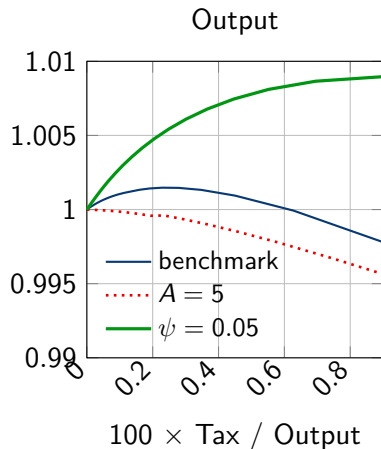


Figure: Equilibrium responses to changes in the subsidy generosity in economies with different severity of cyber risk. Panel (A) reports aggregate output; Panel (B) reports aggregate consumption. Solid blue lines correspond to the benchmark economy, red dotted lines correspond to the economy with high attack capacity ($A = 5$), and green dashed lines correspond to the economy with higher matching efficiency ($\psi = 0.05$).